



# Swimsol

## Job Description

Associate Sales Manager (m/w/d)



Swimsol is a leading solar energy provider in the Maldives and other tropical islands, and has developed the first commercial marine floating solar technology. As we are rapidly growing, we are looking for a motivated

## Associate Sales Manager

to join our sales and business development team.

### Your role (initially):

- Supporting the Senior Sales Managers and the Managing Director with their sales leads
- Helping to administer our client and knowledge database
- Supporting - or taking over - customer and partner communications
- Developing sales material
- Creating customer-specific technical and financial analyses, project proposals, presentations, and legal documents

*In the future, there will be many more things to do such as*

- Visiting clients together with one of the Senior Sales Managers or the Managing Director in the Maldives or other tropical island regions
- Developing or taking over your own, direct sales leads
- Supporting other departments at Swimsol (e.g. finance, projects), if interested

### You are / you have

- Smart and dedicated
- Excellent communication skills in written and spoken English. Good German is a plus
- Able to quickly grasp new subjects
- Passionate about renewable energy. Knowledge in this area is a plus but not required. You should, however, have a high interest and willingness to learn about all aspects of solar energy (technical, financial) and adjacent subjects
- Comfortable with performing a wide range of tasks, irrespective of whether their nature is technical, financial, or legal
- A high level of proficiency with MS Office (Excel, PowerPoint) is required, additional software skills are a benefit (e.g. AutoCAD)
- Open to work flexible times and travel overseas
- Relevant work experience is a plus; graduates with outstanding skills and motivation are welcome
- Important: we work in an international and sometimes challenging environment and at high speed. Excellent self-organization is a must
- Otherwise the usual stuff: responsible, team player, reliable, diligent

### What we offer

- An exciting job in a unique company
- Permanent position, ideally 40 hours a week with flexible working hours
- Salary depends on qualification and experience, starting from EUR 2,200 month (gross, for a full-time employment)

If you are interested in becoming part of our team, please send us

- Your CV
- A short motivational statement/cover letter
- The filled in [self-assessment checklist](#)
- If available, samples of previous work, e.g. articles, presentations, calculations etc. to [jobs@swimsol.com](mailto:jobs@swimsol.com). For more information on Swimsol, visit our [website](#).