

Swimsol is an Austrian scale-up that has developed the world's first marine floating solar system. We provide tropical island regions with solar energy, often in combination with large battery storage systems. To support our growing Sales and Business Development team in Vienna, we are looking for a:

## Junior Sales Associate (m/f/d)

### What you'll do

- Supporting the sales team in developing their leads
- Supporting customer and partner communications
- Developing and improving our sales tools and materials
- Creating technical and financial project proposals and presentations
- Preparing sales contracts and related legal documents

### What you'll grow into

- Business trips to the Maldives and other tropical island regions
- Developing or taking over your own direct sales leads
- Coordinating and conducting site visits in preparation for handover to the engineering team

### What you bring

- A positive attitude and an outgoing personality
- Excellent communication skills in written and spoken English; good German is a plus
- The ability to quickly grasp new subjects
- Interest and willingness to learn about all aspects of solar energy
- A high level of proficiency with MS Office (especially MS Excel) is required; additional software skills are an advantage (e.g. AutoCAD)
- Relevant work experience is a plus; graduates with outstanding skills and motivation are welcome

### What we offer

- A diverse role with a high degree of responsibility
- A supportive, respectful team environment
- Flexible working hours and office arrangements
- Employment between 30 and 40 hours per week
- A starting salary of €3,000 gross per month for full-time employment; higher compensation is possible depending on qualifications and experience
- The chance to contribute to meaningful international projects in the field of renewable energy

### Interested?

Send us your CV, a brief cover letter, our self-assessment form (available on our [website](#)), and – if available – examples of your work to [jobs@swimsol.com](mailto:jobs@swimsol.com).